

REAL ESTATE WEEKLY



DONE DEALS: Matt Lesser sets new West Village townhouse record

BY REW JULY 22, 2016

Matt Lesser, a partner at townhouse experts, Leslie J. Garfield, has set a new West Village pricing record. He just closed on 41 Charles Street for \$14.5 million, the most paid for a townhouse less than 20 ft. wide.

“41 Charles Street is an outstanding and enviable acquisition,” said Lesser, who sold the fully renovated, five-story house to a South American buyer who’ll use it as a pied-a-terre.

41 Charles was originally a six-unit property that was sold by Leslie J. Garfield to a developer in 2012 for \$6 million. Architect Mark Zeff designed the renovation to include an elevator, penthouse addition and multiple indoor and outdoor spaces. The brick house has a garden, two Juliette balconies and a south-facing roof deck. The double parlour floor includes a sitting room and formal dining room with a bar. There is a full-floor master suite and an excavated basement that could house anything from a media room to a gym or even a staff suite.

Lesser listed the house at \$15.9 million and it was on the market for three months.